Environmental Analysis & FY17 Budget Planning Assumptions

January, 2016

Budget Timeline

- Jan: Environment Overview
 Preliminary Assumptions
- Feb: Budget Work Study Capital Budget Draft
- Mar: Revenue Budget Approval
- Apr: Draft Budget Review & Feedback
- May: Final Budget Approval and Truth in Taxation Hearing (if needed)

Who is Yavapai College?

Mission:

to provide quality higher learning and cultural resources ...

Vision:

We will make Yavapai County a premier place to learn, to work, and to live

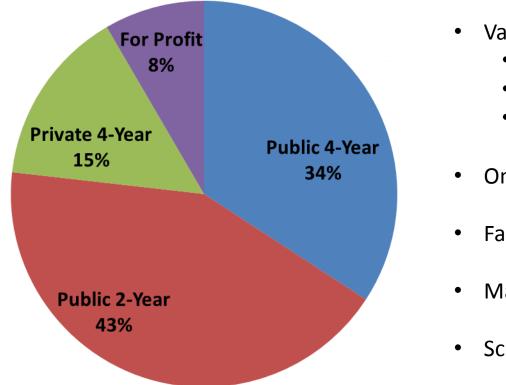
What are Yavapai College's Goals?

Board Ends:

YC exists so communities within Yavapai County are equipped with the vision and skills to create a sustainable economic environment at a justifiable cost

- 1. Education Ends
 - Job Seekers, Transfer, Lifelong Learners
- 2. Economic Ends
 - Help communities generate/ sustain jobs
- 3. Community Ends
 - Provide access to vibrant social and cultural life

Environmental Analysis: Competition



- Varying Missions
 - Education
 - Research ٠
 - **Public Service** ٠
- Online
- Facilities
- Marketing
- **Scholarships**

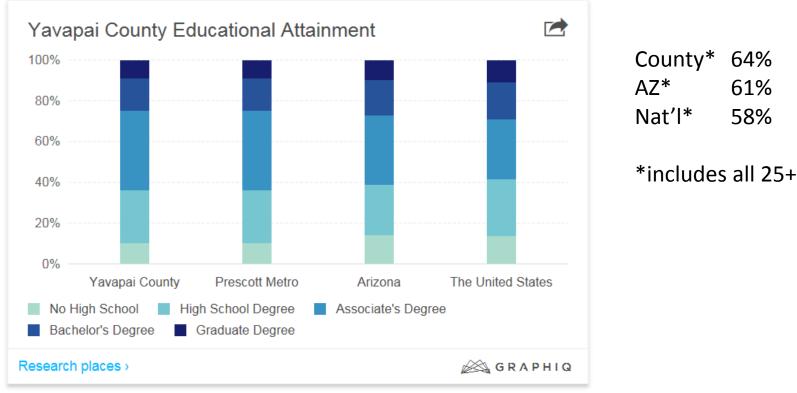
Per Lumina Foundation, Delta Cost Study, 2009

Environmental Analysis: Demographics

- County has twice the national average (30%) of 65+ people
- 5 year growth forecast is .34%
 .92 correlation between College & County growth
- Colleges are counter-cyclical
 - .67 correlation between unemployment and enrollment

Environmental Analysis: Economic

 By 2018, 60% of jobs will require postsecondary degree



64%

61%

58%

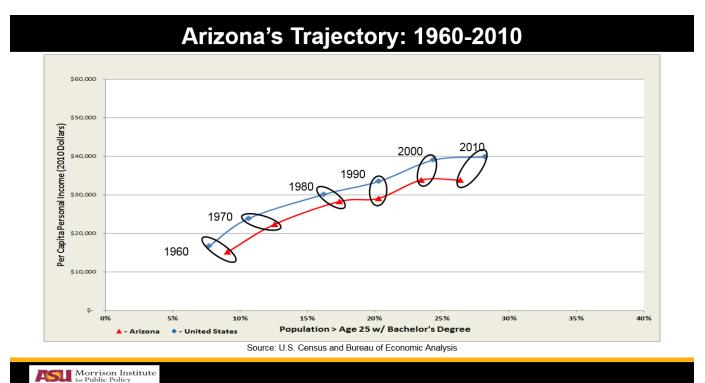
Yavapai County Educational Attainment | FindTheHome

Environmental Analysis: Economic

- Education viewed as a private good
 - State disinvestment

RIZONA STATE UNIVERSIT

– Yet positive correlation



Source: Dan Hunting, Sr. Policy Analyst

Environmental Analysis: Economic

• Median County income 19% below national - census.gov

Economy based on retail, health, and hospitality
 EMSI

Cost of living is 5% above national average
 Sperling's

Environmental Analysis: Education

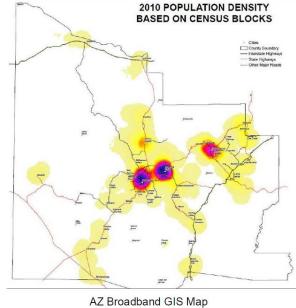
• AZ has lowest K-12 spending in the US

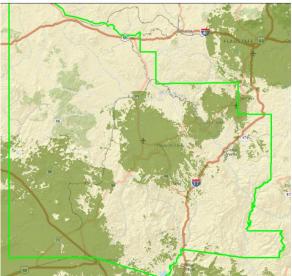
 60% of HS grads come to YC with remedial coursework needs

• Tightening Federal Financial Aid guidelines

Environmental Analysis: Technology

- Increasing needs for training and equipment to meet workforce needs
- Infrastructure:
 6-10Mbps Broadband speeds allow access to online YC classes in most-populated areas





Budget

A budget is a list of all planned expenses and revenues

-- Yahoo.com

A budget is the Mission, Vision, Governing Board Ends, Strategic Plan, Educational & Campus Master Plans stated in monetary terms

-- Yavapai College

Projected Revenue Risks

- >\$4M Revenue Risks:
 - Prop 301
 - Aviation (\$1M)
 - State M&O (\$90k)
 - State STEM
 - Enrollments (\$600k)
 - Uncollectable Property Tax
 - SB1476
 - Expenditure Limit
 - K-12 Funding

Preliminary FY17 Budget Assumptions

Revenues

Expenses

Property Tax		
New Construction	\$	650,000
Additional Levy	\$	-
Tuition & Fees		
Rate	\$	376,000
Enrollment	\$	(600,000)
Dual	\$	130,000
Aviation	\$(1,000,000)
Sales & Services	\$	75,000
State Appropriation	\$	(90,600)
	\$	(459,600)

3% Salary	\$	750,000
Benefits	\$	225,000
Market Comp Adjust	\$	50,000
Utilities	\$	-
HW/SW Maintenance	\$	-
Scholarships	\$	25,000
Cost Savings	\$	(250,000)
Reduce Capital	\$	(250,000)
Contingencies	\$(1,010,000)
	\$	(460,000)

Questions and Discussion